

# Some context around what we do... Balanced geographies and markets

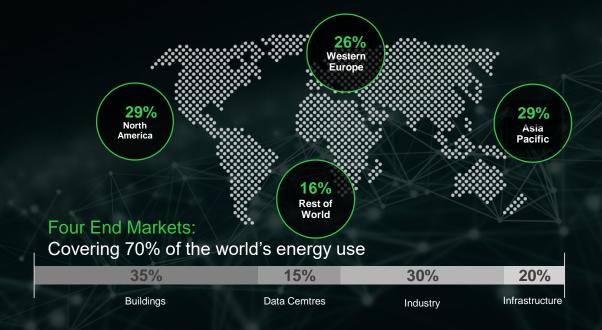
€27.2 billion

2019 revenues (+4.2%)

5% of revenues devoted to R&D

**42%** of revenues in new economies

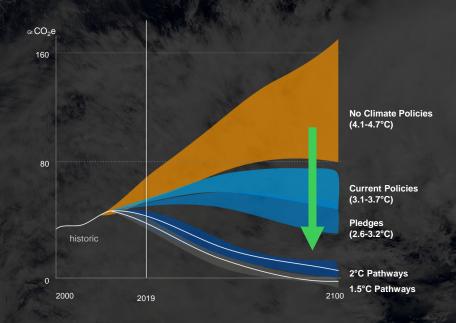
135,000+ Employees in 115 countries





# One Planet A sense of emergency

Climate change & Earth Overshoot Day



>Energy state

40 Xalyaby End

Befficient ftssil-based end to end energy system losses

Sources: IEA, Schneider Electric

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# Make It Possible: -50% CO<sub>2</sub> by 2040 ahead

# Save

30% - 50%

efficiency in buildings vs historical stock

50% of the stock

# **Electrify**

2x

efficiency vs other sources (building heat, road transport)

# Decarbonize

6% → 40%

electricity from Wind / Solar by 2040

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# **Buildings Today**

30%

world's greenhouse

gas emissions

of the world's energy

**60%** 

of the world's electricity

~5.5 Bn

IoT devices in buildings in 2020

30%

Wasted Energy

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# Efficiency gains will come from improved data insights

#### **Actionable insights**

CONNECT

Connect everything from shop floor to top floor



Capture critical data at every level, from sensor to cloud.



Convert data into meaningful analytics

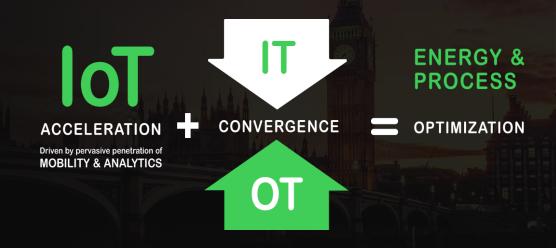


Drive action through real-time information and business logic

**CLOSE THE LOOP** 

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Schneider Electric Efficiency gains
will come from
improved data
insights driven by
IT/OT convergence

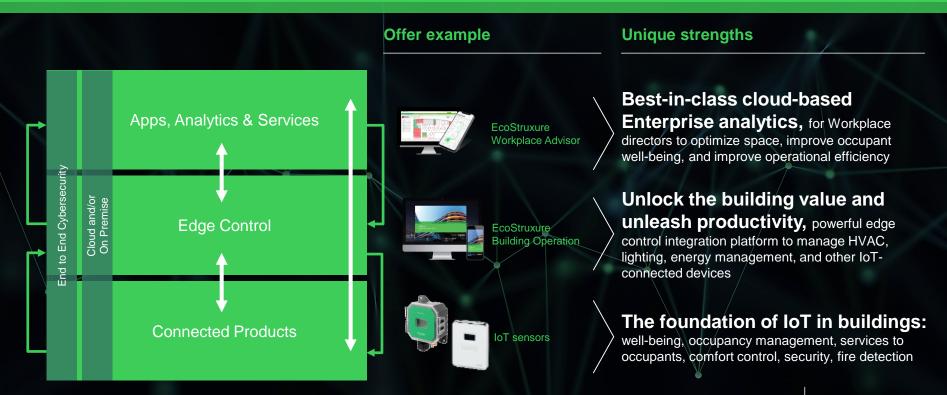






## Integration Platform Architecture





## **Multiple Benefits**



Q**F**0/

consumption savings

(Ave 24%)

cost savir average

#### **Productivity**

(Ave 30%)

(Ave 28%)

up to

CapEx:
Engineering
and
commission
reduction

OpEx:

OpEx:
Maintenance
costs reduction

#### Reliability

50%

availability increase

(Ave 22%)

#### **Safety**

workforce safety improvem

(Ave 20%)

#### **Sustainability**

up to

CO<sub>2</sub> footprint reduction

(Ave 20%)

\*From monitoring and analysis of project data

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